RECOVER

How We Work with Professional Consulting Teams (PCTs)

Firms that pre-qualify for ReCover's Preferred PCT List gain early access to RFPs and the ability to submit streamlined RFP/RFQ responses.

About Atlantic Canada's Deep Retrofit Accelerator

ReCover serves Atlantic Canada, focused on accelerating deep retrofits into implementation through research, resources and retrofit services for building owners. Our Building Transformation Program (BTP) helps building owners move deep retrofit projects from early concepts to implementation.

Through our Building Transformation Program, ReCover provides technical and financial support towards feasibility studies that deliver clear energy, cost, and GHG reduction pathways. We synthesize technical, financial and climate goals into investment-ready business cases. **Our role is to bridge the gap between technical feasibility and financial logic, and aligned with available funding programs—so projects don't stall on the shelf.**

*Note: The RFP process can be waived for PCT referrals, with client approval

De-risking Retrofit Projects at the Front End

The Deep Retrofit Accelerator Initiative (DRAI) funding is designed to reduce upfront barriers by contributing toward the cost of deep retrofit feasibility studies and early project development.

DRAI funding levels are scaled based on building size and scope, recognizing that feasibility study costs vary across different property types.

Building Eligibility

Buildings constructed pre-2000

4+ story apartments, condominiums, and affordable housing.

Offices, community centres, schools, and long-term care facilities.

Large public buildings such as universities, museums, and government facilities.

ReCover's Fee-For-Service: Ensuring Quality, Coordination, and Long-term Impact

ReCover's fee-for-service BTP offering **reflects the full delivery of the program—not just the technical study itself**. This includes PCT coordination, deep retrofit specific technical guidance, ROI and NEB modeling, funding alignment, and stakeholder support throughout the feasibility phase.

Our fee structure is closely tied to DRAI funding. While DRAI significantly reduces upfront costs for building owners, ReCover's service model ensures projects are developed to a standard that meets funder expectations and positions owners for next stage funding and financing.

We take on the administrative burden for the client and contract directly with PCTs through an RFP process, depending on the size and scope of the feasibility study, multiple PCTs may be required. The RFP process can be waived for clients referred by PCTs, with client consent. Pre-qualified PCTs are added to our short list and can respond to an RFQ, rather than an RFP.

For building owners and asset managers, this approach increases confidence, reduces risk, and improves the likelihood that feasibility studies advance to the next step.

Unlocking Additional Funding Opportunities with DRAI Funding

Turning Feasibility Studies into Investment Ready Projects

DRAI funding plays a catalytic role. By supporting feasibility studies, it helps building owners:

- Clarify project scope, costs, savings, and emissions impacts
- Build credible business cases for internal and external decision-makers
- Become better positioned for future incentive programs, financing, and capital investment

ReCover supports this process by aligning technical findings with funding requirements and implementation realities.

Stacking Funding

DRAI funding can often be stacked with other rebate and incentive programs, subject to eligibility rules. These may include:

- Utility efficiency rebates
- Provincial or federal retrofit incentives
- Other complementary public funding programs

Stacking incentives improves project economics and helps bridge the gap between feasibility and implementation.

Refer a building owner considering a deep retrofit

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